

Why Work With A Realtor[®]?

A home is one of your largest investments so you need a professional who works for you to help you with that investment decision. You should have someone working for you and your best interests. Before you begin working with a Realtor, you should know whom that Realtor represents in the transaction. Unless you sign a Buyer Agency Agreement with the agent showing you properties, that agent under North or South Carolina law, represents the seller, not you as the buyer. You may also want to read the information “Description of Agent Duties and Relationships.”

At Allen Tate Realtors, our company policy recommends that all buyers sign an Exclusive Buyer Agency Agreement with us as soon as possible in order to have representation in the buying process.

Allen Tate Realtors represent both buyers and sellers so it is possible that a buyer we represent may want to purchase a property owned by a seller we also represent. In that situation, your Allen Tate agent may act as a dual agent, representing both you and the seller, if all parties agree.

BENEFITS OF WORKING WITH A BUYER’S AGENT

A buyer’s agent and the agent’s firm work on your behalf. They must: protect and promote your best interests; maintain loyalty to you; follow your lawful instructions; give you all material facts that could influence your decisions; use reasonable care, skill and diligence; and account for all monies they handle for you.