

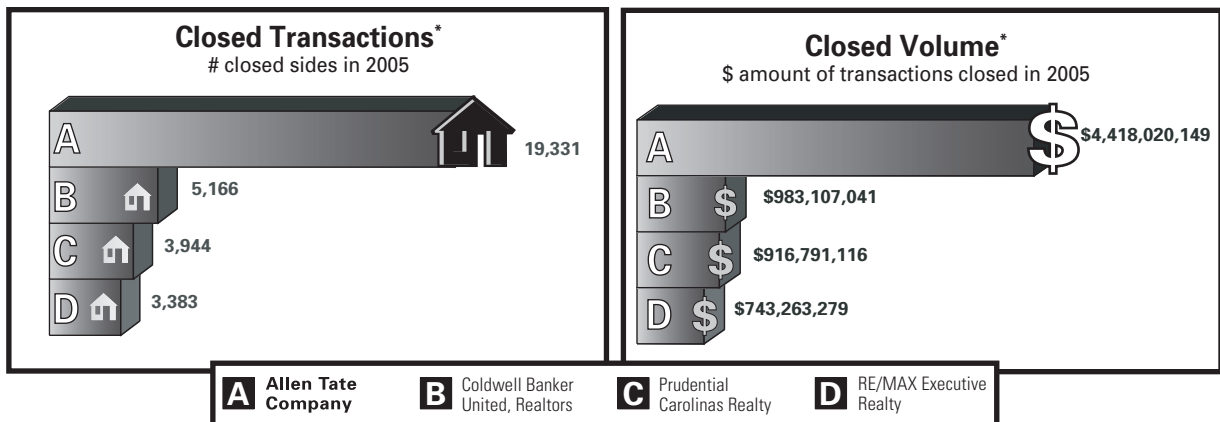
# Performance Rankings For Charlotte Market

HELPING MORE PEOPLE BUY AND SELL REAL ESTATE

How rankings in the real estate industry help sellers and buyers:

- We sell nearly 4 times more listings than our closest competitor showing our experience, commitment and marketing power.
- Our #1 position in the Carolinas provides us the visibility to attract more buyers for our listings.
- We're ranked among America's **top 8** privately owned brokers, known and respected for our ability to enhance the consumer's real estate experience by providing one-stop shopping with choices.

## REAL Trends 500 ranks Allen Tate Company #1 in Charlotte market for closed transactions and closed volume:



\* Real Trends 500 Data, released 2006.

### Among America's 500 brokers Allen Tate Realtors is:

- #8 largest independent broker
- #14 in transaction sides
- #21 in closed volume

### The Allen Tate Family of Companies ranks:

- #3 in homeowners insurance policies
- #7 in home warranty policies
- #18 in title closings
- #23 in mortgage closings

## Power Broker Report On Per Agent Production

### Among America's Top 50 Brokers Allen Tate Realtors ranks:\*\*

- #5 in the nation in per-associate closed units productivity. Our agents average 17 closed transactions per year, per associate.
- #14 in America for sales volume. Our agents average more than \$3.8 million in closed volume per year, per associate.

\*\* Recent Power Broker report RIS Media, April 2006.

Service. Choices. Results. • The Allen Tate Advantage